



## Program construct

With the advent of Jio True 5G, India's digital landscape is projected to grow at an accelerated pace. Jio has come up with an opportunity for the young students with potential to be a part of the change and contribute to the digital transformation.

The **Jio Smart Sales Trainee Program** is a thoughtfully curated 12-month course to make the students future ready and groom them to be the digital flag bearers of tomorrow in one of India's biggest and most innovative digital companies.

### **A. Program objectives:**

1. Help students learn the art of sales and negotiation from the Jio sales experts
2. Prepare students to be future ready with practical on-field sessions
3. Nurture and groom students to be next Jio sales professionals

### **B. Program structure:**

1. 12-month smart sales program with classroom sessions at Jio learning centers
2. Practical on-field customer facing sales sessions
3. Periodic sharing of learning content (articles, videos etc.)
4. Point based reward system on milestone completions with weekly leader boards
5. Opportunity to Earn while you Learn
6. Certification on the successful completion of the program
7. Candidates leading the scoreboard would be eligible for the sales positions available in the respective locations

### **C. Eligibility:**

1. Minimum 1-year of under graduation course completion (FY onwards)
2. Candidate must be 18 years or older
3. Must have a smart-phone and a two-wheeler

### **D. Selection criteria:**

1. Online assessment (10 questions)
2. Video based assessment (4 scenarios)

Top 10 students would be shortlisted, and best 5 out of them would be enrolled into the prestigious Nationwide "Jio Smart Sales Trainee" program.

**To apply, students will need to complete the following:**

- 1. Give a missed-call 87999-03000 or register on the Jio careers website / app**
- 2. Online assessment test**
- 3. Scenario-based video assessment**
- 4. Practical on-field assignment**

